

# Christoph Schmiedinger

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## PROFILE

Executive Consultant with more than ten years of experience in software & product development, combining technical / (software) engineering side and business management side (change management, team coaching, HR development, key account management)

Eight years of experience in using agile methods (Scrum, Lean Management), extensive agile team activities, role as Product Owner / Product Manager, agile consulting projects with focus on agile transformations & scaled projects and product development

Strong focus on and affinity for modern management styles and organizational development (three years of experience in consulting executives across various industries in how to change their organization, culture and leadership style)

## EDUCATION

**Master of Business Administration**, General Management (ongoing)  
ESADE Business & Law School, Barcelona.

**Master of Science in Engineering**, Technical Management Program (June 2013)  
University of Applied Sciences Campus Wien, Vienna. GPA 4.0/4.0 (*summa cum laude*)  
Thesis: "Agile Methods and Safety-Critical Software"

**Bachelor of Science in Engineering**, Electronics & Business Program (June 2011)  
University of Applied Sciences Technikum Wien, Vienna. GPA 3.7/4.0 (*summa cum laude*)

## CAREER DEVELOPMENT

**Executive Consultant** (07/2019 – present, full-time)  
**borisgloger consulting GmbH**, Baden-Baden, Germany  
(consulting focus on agile & lean methodologies in product and organizational development)

- Responsible for strategy and execution of business unit "consulting"
- Leading a team of approx. thirty consultants by setting strategic priorities and coaching team leaders
- Lead role in consulting projects including key account management activities for large clients
- Sales & business development activities with clients in Germany, Austria, and Switzerland
- Public relation activities including various speaker engagements and publishing of articles and papers
- Hosting training sessions for agile leadership and agile organizational development

**Senior Management Consultant** (04/2016 – 06/2019, full-time)  
**borisgloger consulting GmbH**, Baden-Baden, Germany

- Leading a team of eleven consultants including HR development and business performance responsibility
- Lead role in consulting projects including key account management activities
- Developing & implementing projects with a focus on management coaching and change management

- Sales & business development activities with clients in Germany, Austria, and Switzerland
- Hosting training sessions for agile methodologies and agile leadership

**Management Consultant** (02/2014 – 03/2016, full-time)

**borisgloger consulting GmbH**, Baden-Baden, Germany

- Consulting project focus on leading & training product development teams
- Conducted trainings for agile methodologies

**Development Project Manager** (02/2013 – 02/2014, full-time)

**Frequentis AG**, Vienna, Austria

(telecommunication products & system vendor for safety-critical domains)

- Managed software product development for two agile teams (annual budget of around €1.5 million)
- Planned resources, costs, and features for product releases
- Coordinated product stakeholders and customer queries

**Development Engineer** (01/2009 – 02/2013, full-time)

**Frequentis AG**, Vienna, Austria

- Technical lead of international customer projects
- Technical support of product development
- Responsible for test systems, software integration, and integration tests

## QUALIFICATIONS

### Certificates & Tests

GMAT of 710 (Q48, V39) (2017)  
 TOEFL of 117 (R30, L30, S27, W30) (2017)  
 Professional Facilitator (2015)  
 Certified ScrumMaster & Product Owner (2014)

### Languages

German – native speaker  
 English – fluent in written and spoken English

## INTERNATIONAL EXPERIENCE

Managing and contributing to international product development projects (mainly UK, Germany, Serbia, Montenegro, and Romania) in various branches (mainly IT, telecommunication, aviation, public safety, utilities, and banking)

## SPEAKING ENGAGEMENTS

Since 2013: Around 50 invited speaker engagements at various national and international conferences with a focus on agile methodologies, change management, organizational development, and project management (Symposium for Project Management Vienna 2016 to 2019, Project Management Forum Nuremberg 2018 and 2019, Manage Agile 2016 to 2018, and Agile Banking 2019)

## PERSONAL INTERESTS

Travel (particularly US and Southeast Asia), mountain biking, and diving  
 International economy, asset management and securities, and IT technology trends